



# Preparing Your Home for Showing

With buyers, first impressions count. A small investment in time and money will give your home an edge over other listings in the area when the time comes to show it to a prospective buyer.

Here are some suggestions, which, over the years, I have found will help to get top market value:

- General Maintenance
- Oil squeaky doors
- Tighten doorknobs
- Replace burned out lights
- Clean and repair windows
- Paint interior as necessary
- Repair cracked plaster
- Repair leaking taps and toilets
- Spic and Span
- Shampoo carpets
- Clean washer, dryer, and tubs
- Clean furnace
- Clean refrigerator and stove
- Clean and freshen bathrooms
- Clean garage
- Clean basement and/or crawl space

## The First Impression

- Clean and tidy entrance
- Functional doorbell
- Polish door hardware
- Clean windows
- Flowers at front entrance
- Clean outdoor furniture

## Curb Appeal

- Cut lawns
- Trim shrubs and lawns
- Weed and edge gardens
- Pick up any litter
- Clear walk and driveway of leaves
- Repair gutters and eaves
- Touch up exterior paint





### The Buying Atmosphere

- Be absent during showings
- Turn on all lights
- Light fireplace
- Open drapes in the day time
- Play quiet background music
- Keep pets outdoors
- Place setting at dining room table.

### The Spacious Look

- Clear stairs and halls
- Store excess furniture
- Clear counters and stove
- Make closets neat and tidy
- Remove personal art work/posters
- Hang mirror to reflect outside light

